

Your Needs Inventory

The following is a list of questions that may help you to decide if we can help you. Read the questions below, and check off the ones to which you would answer **yes**.

- Are you anticipating or experiencing changes in your organization that may or are causing you to rethink the business and how work is done?
- Are you and others feeling overwhelmed by the amount of work that must be done, and the lack of resources to do the work?
- Are you experiencing problems that you can't seem to fix?
- Do you want to produce outstanding results in areas such as productivity, revenue generation, cost savings, employee wellness, safety, innovation, management, and/or competitive advantage?
- Do you know that your people need to change, but can't find the time or the process to help them to change?
- Do you struggle with too much information, and have difficulty deciding which information is more important?
- Do you believe that you might not be receiving the information that you need to make?
- Are you and/or your people dealing with fear and anxiety about the changes that are going on around them?

If you answered **yes** to most of these questions, we can help you to find solutions that work for you. If you didn't check off any boxes, we may still be able to help you. Your issue or opportunity may be more specific than these questions indicate.

"To learn means facing the unknown, recognizing that we do not possess all of the answers, conceding that we often do not know what to do, admitting that past decisions and actions may no longer be valid, questioning the basic assumptions we have long held about running the business and making ourselves vulnerable amid the political dynamics that pervade all organizations."

— John C. Redding & Ralph F. Catalanello,
Strategic Readiness: The Making of the Learning Organization, 1994